



LABOUR HIRE SERVICE

Business Proposal

Submitted To,

XYZ PTY LTD

ABC (Director/Manager)

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Submitted By,

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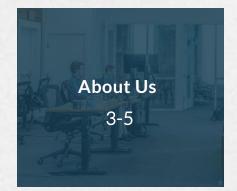
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stronger together 2022

MY BEAM LABOUR HIRE





Our company at a glance:

With the growth of covid-19 pandemic and unbalance in labour market, Companies like yours are having difficulties finding wright candidate for your business. Even though you find someone, its highly likely that you will loose staffs quickly that will compel you to hire more staffs wasting your time, money and business.

Things are very different this year and might stay same for coming many years as statics shows that there are more jobs and less staffs. So where are those staffs? Almost more than 15000 + Full time staffs are working with us for clients like you. 5000+ Casual workers are currently active and assisting businesses like yours.

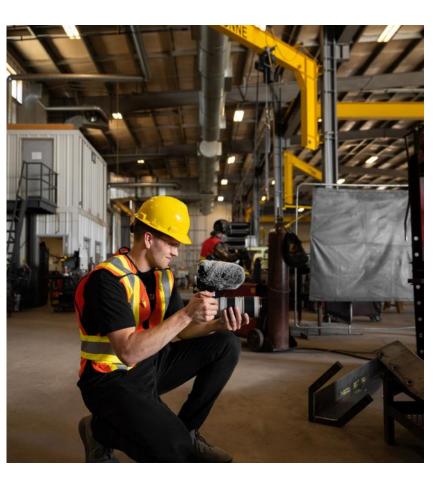
- Hard to find stable/experienced staff?
- Staff you have not showing up at work?
- Wasting money on job aids and promotions?
- Paying huge amounts to your HR team?
- Costing a lot on insurances and taxes?

- Time consuming doing accounting, Hiring/Firing and shift management?
- No flexibility on staff management when needed? and so on......

Above were few problems Companies faces at the moment. Either you are a small companies or multinational company, you need staff and we are sure that you already experienced these problems or are facing or will face in coming days.

So what is the solution? and who can assist you to take staffing and management burden away from you?

Our dedicated and experienced team from MY BEAM PTY LTD Trading as MY BEAM LABOUR HIRE will solve your problem.





MY BEAM PTY LTD, founded 07 Aug 2019, is providing our qualified staffs and services in fields like cleaning, seasonal work factories, government sites, farm works, and picking packing sheds, care giving and so on.

MY BEAM PTY LTD is a qualified Labour Hire supplier which has been sending its best recruits in urgent and large numbers around Australia, New Zealand, USA, Europe and Asia. We can understand arranging rosters; hiring staffs according to the required qualification, pay arrangement, connecting and contacting large number of staffs are one of the headache subjects for any company. This pressure can be shared if company Hires a qualified and experience Labours Hire Company who not only provide you with your qualification worker but also take care of regulating the number of staffs according to your demand. MY BEAM PTY LTD has the ability to deal with recruitment processes and handling its staffs for you with your day to day coordination.

Our staffs are work insurance covered, police checked, previous long term experienced, punctual, licensed according to work position, unsupervised working ability, working rights holder and team friendly workers. Our 20,000,000\$ public liability insurance will help your company to cover the unfortunate damage done by the staffs. We also provide you with cleaning staffs along with processing and field workers to make your production line, offices and premises clean and safe.

About Us 4



MY BEAM PTY LTD is all in one service providers for your factories, farms, seasonal sheds, dairy farm and offices which will look after a lot of vacant positions in your company. We always act thinking about the future and do our best to fill any positions at the exact time it is vacant. Do remember us either you need any assistance in reasonable priced contracts or in need of small to large number of staffs. Leave these stress with us, it's our business to provide qualified staff to appear at your work place every day according to your request.

Be the part of a growing and non-stop evolving LABOUR HIRE AGENCY which understands the labour market like no body else.

MY BEAM LABOUR HIRE will be your proud Labour supply agency which will not only take burden aways from you but also helps to scale your business. We are the expert of this field so don't regreat no choosing our service.

Thank you.

PUSPARAJ GIRI

Director/Co-Founder

MY BEAM LABOUR HIRE

www.mybeamlabour.com enquiry@mybeamlabour.com Connect@mybeamlabour.com



About us 05

BENEFITS

STAFF HANDLING/ROSTERING

- · Above average and legal salary to staffs send to your workplace
- Rostering will be done by us saving you some extra time and burden.
- Work cover and Public liability insurances will cover any misfortune with or from our staff at your work place.
- Flexible number of staff send to your workplace according to your direction.

Accounting and Payment

- Employees will be paid from our book, so you don't have to pay extra such as : superannuation, payroll taxes, insurance costs, HR team cost, allowances, paid leaves and so on....
- Flexible payment options of our invoices as we accept wide range of payment method.

Recruitment and HR

- Free recruitment and HR service as we only charge you per hour per labour basis.
- Only experienced and proper background/resume verified staffs are hired.
- Proper replacement of absent staffs immediately to save your workplace pace.
- Staff will attend site visit, induction and interview with your supervisor or you before starting the job along with free trail up to 4 hours on first day.

Contract type and discounts

- No-lock in contract facility (cancel at any time with 7 days notice.
- Big discounts for lock-in contract (minimum 6 month).
- Flexible in contract amendment benefiting both parties.
- Contract will be governed by the state government of your business.

Weekly bonus/Referral bonus

TERMS AND CONDITION APPLIES

- Weekly winter bonus offer (one a year for 4 month) will save you up to 20% per weekly invoice.
- Weekly discount offer for hiring minimum number of staff will save you up to 10% per weekly invoice
- Referral bonus up to 50% discount of your weekly invoice for 4 regular week if our service is referred to another business.

Our Clients

Many Australian business have already tried our labour hire service and their overwhelming positive feedbacks encourages us to strengthen our service quality and grow more deeply into labour market. It is not possible to list all the name of companies whom we have provided services to but we would like to present some of our clients and the facility provided to them similar to yours.

These businesses are now growing too rapidly since the companies no longer have to worry about finding staffs and paying them. They can increase and decrease the number of staff they want at any day according to their requirements.

There are many big companies asking us for larger number of staffs who are still going through us for many years as they found their best agency to take the burden of staff. We are here not to charge you only but you make some positive difference in you business.









MASTEC AUSTRALIA PTY LTD

One of our clients MASTEC AUSTRALIA PTY LTD are a multinational garbage bin manufacturer and supplier. With branch across Australia they need huge number of staff on daily basis for many positions such as ASSEMBLY WORKERS, MANUFACTURER, GENERAL WORKERS, TRANSPORTATION WORKER and so on... Due to worse labour market condition they might have been dealing with problem in finding staff for seasonal projects in many places at once.

Among all labour hire agencies, we were able to help them and provided more than 25+ staffs per site in multi sates around Australia.

The process was super easy, with in days of signing our LABOUR HIRE AGREEMENT, our staffs began to attend the work on their sites. It helped the immediate project and we were able to finish the project on time.

If you have similar need of staff, we are best choice for you.

Our Clients 8

Australian Ultra Polymers (Aup)

Australian Ultra Polymers(Aup) is a specialised rubber mixing organisation, able to handle your unique mixing needs. We are able to mix small 500 gram to large contract multi-tonne quantities in strip or slab options.

AUP can supply your compound needs; Natural, SBR, Silicone, Butyl, CR, CSM, CPE, EPDM, FKM, HNBR, NBR or Polyisoprene- can all be mixed within our five mixing lines. We are focused on giving you the right solution for your rubber compound needs with the flexibility you need.





NARAYAN INNOVATIO PTY LTD

Narayan Innovation Pty Ltd Trading as Australian Ultra polymers are a rubber manufacturing and storage factory. During covid 19 pandemic they faced huge problems finding staff just like our other clients.

Being a start-up small company, they had no idea how to run the business pace ahead as finding staff was super hard. They tried their best finding experienced staff though GUMTREE, INDEED and other job posting sites but staff were not stable at work. A small management team could not handle every things at same time.

We stepped in and solved the issue in 2 days after LABOUR HIRE AGREEMENT was signed. It has been over 2 years our staffs are still being stable at work with them.

Any problems in workplace regarding staff, they can have conversation with us 24/7 with our Admin Team and area manager. Now Australian Polymers can relax and focus on the business. If someone asked for sick leaves, we provide stand by staff immediately so that their business pace wont go down. If you have similar problem as their please contact us immediately.

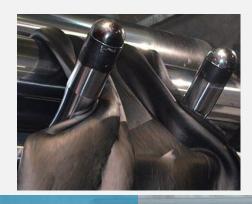




Thank you MY BEAM LABOUR HIRE for assisting our company in labour hiring. Your fast and quality staffs are rocking the work.

I recommend MY BEAM PTY LTD for LABOUR HIRE SERVICE. They give importance to the staff which is why staff from their book are more loyal and stable in work. Easy communication and best area manager "Anish puri"

- CHRIS(PROJECT MANAGER)
MASTEC AUSTRALIA



I was really frausted handling staff at my factory. They come one day and dont show up another day. All the paid aids i put at job sites turned out to be useless. As a small team, we had problem focusing at varies area of our factory. One of which was handling HR process, which we could not afford.

MY BEAM LABOUR HIRE came and solved my problems.

- BHARAT (DIRECTOR)
NARAYAN INNOVATION PTY LTD



Our fruit processing factory needed huge number of staffs at short period of time. We had really big order coming ahead so we contacted all possible labour hire agencies in NSW but they only charged huge bucks and no proper solution. When MY BEAM LABOUR HIRE approached us, they provide us very low costing proposal and good solution ways. Immediately they were able to provide me more than 50 staff at once with in a week at best discount and offers. I highly recommend this business.

- JAY (SITE MANAGER)
SYNERGIC FOOD GROUP

Reviews 10

OUR INDUSTRIES OF LABOUR SUPPLY

www.mybeamlabour.com

SERVICES

MY BEAM LABOUR HIRE

Factory Hand/Farm:-

Assembly/Process Worker

Farming shed

Manufacturing Worker

Quality Control, Supervisor, Team leader Traffic controller

Security guard

Legal services

Accounting

Sales

Recruitment & HR

Education and teaching

Warehouse/Transport:-

Drivers(forklift, truck, van)

Machine operators

Pick/packers

Hospitality/Tourism:-

Government and Construction

Retail

MBL CONSTRUCTION STAFFING

Construction:-

Scaffolders

General Labourer

Building Cleaners

Machine Operators

Engineering

& Other roles

Mining resources & energy

Manufacturer

Administrative and Office Support:-

Manager, Supervisor

General staffs Handyman

Plumber

Electrician

Industrial and commercial cleaner & other staffing services..

MBL HEALTHCARE STAFFING

AGECARE Staffing:-

PCA Nurses, Care Workers

Security staff

Kitchen staff

Cleaning staff

Maintenance service

Receptionist/Customer Service staff

HOSPITAL Staffing

COVID- 19 TEST Staffing:-

General workers

Nurses

Doctors

Test kit handler/Tester

Cleaner/Sanitiser

Home care Staffing

& Other Staffing Services





Our Services

Is it worth using a Labour Hire Company?

Labour hire companies assume the role of the employer. They find the workers, interview them and send them directly to you. In exchange, you, the host employer, will pay the agency a fixed fee made up of taxes, insurance, statutory charges and other miscellaneous fees. The overall goal is to get you the skilled workforce you need without having to find the workers yourself.

The problem most companies have with recruitment agencies is that their fees hike up the cost per employee, making the agencies appear far more expensive than they actually are. Most agencies will charge you approximately \$35 per hour per employee, while you may only be willing to pay around \$25 per hour per employee. With a \$10 difference, why would anyone hire a labour company? Surely there must be a reason.

So, why do labour hire companies charge so much? Let us break down the .actual hiring cost and compare them.

What it actually costs to hire a labour agency

To show the difference between doing the hiring yourself and using an agency, Lets look some of the cost of both scenario.

. The numbers we use are considered average, but they may vary depending on your business and where you are located.

\$25.00

Buse Muge	Ψ25.00
Post-Payroll Costs:	
Superannuation (9.5%)	\$2.38
Payroll Tax (5%)	\$1.23
Sick Leave (4.3%)	\$0.98
Annual Leave (8.6%)	\$1.93
Public Holidays (4.3%)	\$1.05
Parental Leave (1%)	\$0.29
Long Service Leave (1.9%)	\$0.50
Insurance costs:	
Public Liability Insurance (2%)	\$0.50
WorkCover (3%)	\$0.82
Additional Business Costs (provided by Labour Hire):	
Payroll Costs (\$350/yr)	\$0.20
Protective Equipment (\$250/yr)	\$0.1
Total:	\$35.01

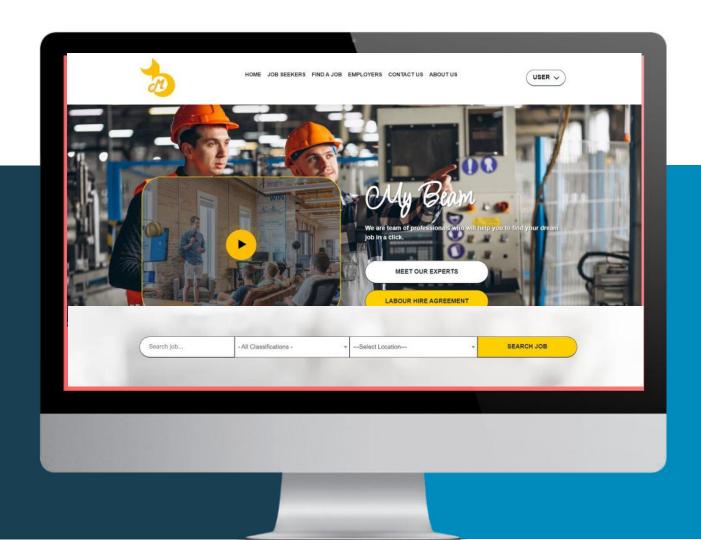
Base wage

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That total is the amount of money your company would pay each worker if you directly employed him or her instead of going through the labour hiring agency. That's only \$2.74 difference from what your labour agency wants to charge you, and their cost (\$35) is all inclusive. Do not be fooled when looking at the sticker price alone (\$25 v. \$35). It can be misleading.

Using these percentages set up the math and see what benefits that \$2.76 might be getting you. As a manager, you might not have to wear so many hats in your position. If you feel as if you are handling too many jobs, letting someone else handle the labour might free up some time to devote to other matters. The stress relief the agency might give you could make up for the \$2.76, and you might find yourself be more productive as a result.

VISIT OUR WEBSITE

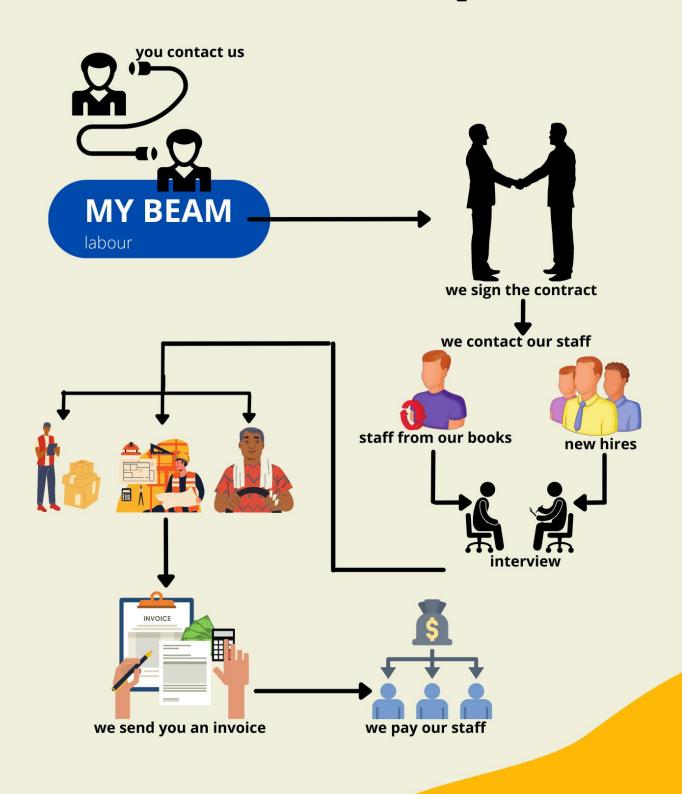






MY BEAM LABOUR PROPOSAL

How we operate?



How we Operate 14



Budget Breakdown

Weekly Invoice

Invoice will be send every week

within 4 business days

(monday/tuesday) and must be paid

We request for Total hourly timesheet

of total staff send per week at the end of the week. This timesheet will be used to calculate the invoice. HR Service fee

Resources and insurance

Payroll taxes & GST

Commission and profit

Salary per hour

Superannuation

Insurances per hour

Paid leaves & Allowances

TO MY BEAM

4% per hour as profit

6.55% per hour as expense to MY BEAM

TO STAFF

89.45 % per hour expense to staff

Budget Breakdown 15



- We receive your interest via email or phone call
- You recieve, check and approve our company's legal documents
- We will then follow up with our contract
- Our company representative may visit your workplace to learn more about the work done and its conditions
- Once both parties agree, we will sign the contract
- Immediately after signing the contract, MY BEAM PTY LTD will start providing its service in full force*

*unless the contract is cancelled with notice as mentioned by contract agreement.

Please email us at enquiry@mybeamlabour.com for any question or queries about MY BEAM PTY LTD.

Alternatively you can call us during our business hours on 0370369230.

Terms and Conditions

Project Assignment

Once the client reviews our quotation and finds it fit, upon being notified, MY BEAM LABOUR HIRE will send a physical copy of the agreement as well as a digital version which upon signing, the client will fully agree to hire MY BEAM LABOUR HIRE as an agent for handling Labour supply to all or limited number of staff as per agreement.





Payments

We accept payments made via PayPal or direct bank deposits. For all payments made by the client, we will prepare two copies of the receipt, one for us and one for the client which will be forwarded to the client both by email and direct post. MY BEAM LABOUR HIRE accept any forms of payment in AUD. "Cryptocurrency payment" will be open soon as we are working hard to make it happen. Most of our clients prefer paying direct bank deposit after receiving invoices from us.



Kind Regards, Rabina Paudel My Beam Labour Hire, General Manager

OFFICE

Melbourne Location L8, 276 Flinders St, 3000

Contact us

0370369230 connect@mybeamlabour.com

Terms & Conditions

Strictly confidential and valid for 7 days 14 days cancelation notice after contract sign







mybeamlabour.com



@mybeam _labour



@mybeamlabourhire

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